## **MEMORANDUM**

| TO:      | Board of Directors, Buffalo Erie Niagara Land Improvement Corporation      |
|----------|--|
| FROM:    | Scott Bylweski, Chairperson  |
| SUBJECT: | Resolution #2025-2 Select Preferred Builder(s) for Cheektowaga ARPA Infill |
| DATE:    | February 20 <sup>th</sup> , 2025   |
|          |  |

## **DISCUSSION**:

The Buffalo Erie Niagara Land Improvement Corporation (BENLIC) seeks to enter into a Construction Agreement with a qualified builder for the development of four (4) homes Cheektowaga as part of the Cheektowaga ARPA Infill Initiative. This Initiative is a collaboration between Erie County and BENLIC. BENLIC acquired the vacant lots that will be used as sites for the construction of affordable homes.

BENLIC released a Request for Bids on December 10, 2024 with a submission due date of January 13, 2025. BENLIC staff received six complete submissions. BENLIC staff conducted interviews on January 22, 2025.

Recommendations for the two lowest bidders were presented to the Board of Directors at the January 23, 2025 meeting. BENLIC Staff were instructed to modify the building specifications in order to achieve cost savings and invite the bidders to place a new, alternative bid. These bids were due on February 17, 2025 and are presented below.

The purpose of the initiative is congruent with BENLIC's mission to return vacant property to productive use. BENLIC staff and representatives from Erie County thoroughly reviewed the bid submissions and interviewed the two lowest responses to make this recommendation.

## ACTION:

WHEREAS, the Buffalo Erie Niagara Land Improvement Corporation wishes to approve bids and enter into contract for construction services for multiple Cheektowaga ARPA Infill Projects.

WHEREAS, pursuant to the Corporation's Procurement Policy for Goods and Services estimated to exceed \$35,000.00, a Request for Bids for construction services was released on December 10, 2024 with a deadline to submit bids of January 13, 2025; and

WHEREAS, the bids of the various bidders are presented in the table below:

| Builder                       | 305a Hyland            | 305b Hyland            | 257 Chapel             | 195<br>Northcrest | Will Have<br>Utilization<br>Plan |
|-------------------------------|------------------------|------------------------|------------------------|-------------------|----------------------------------|
| WNY First Choice Construction | <mark>\$313,800</mark> | <mark>\$313,800</mark> | \$310,500              | \$300,700         | Yes                              |
| Buccilli Renovations LLC.     | \$349,500              | \$349,500              | <mark>\$320,500</mark> | \$327,500         | Yes                              |

## BUFFALO ERIE NIAGARA LAND IMPROVEMENT CORPORATION

| Sunset Custom Homes          | \$406,500 | \$406,500 | \$389,905 | <mark>\$359,000</mark> | Yes |
|------------------------------|-----------|-----------|-----------|------------------------|-----|
| Rodriguez Construction Group | \$503,032 | \$521,023 | \$479,686 | \$468,794              | Yes |
| Burke Homes LLC              | \$515,300 | \$523,100 | \$485,590 | \$475,050              | Yes |

- RESOLVED, that the BENLIC Board of Directors approves the bid from WNY First Choice Construction for construction services for 305a Hyland of \$313,800 and authorizes the execution of a contract for said amount to perform construction services for the benefit of BENLIC; and be it further,
- RESOLVED, that the BENLIC Board of Directors approves the bid from WNY First Choice Construction for construction services for 305b Hyland of \$313,800 and authorizes the execution of a contract for said amount to perform construction services for the benefit of BENLIC; and be it further,
- RESOLVED, that the BENLIC Board of Directors approves the bid from Buccilli Renovation LLC for construction services for 257 Chapel of \$320,500 and authorizes the execution of a contract for said amount to perform construction services for the benefit of BENLIC; and be it further,
- RESOLVED, that the BENLIC Board of Directors approves the bid from Sunset Custom Homes for construction services for 195 Northcrest of \$359,000 and authorizes the execution of a contract for said amount to perform construction services for the benefit of BENLIC; and be it further,
- RESOLVED, that this Resolution, approving the bids of WNY First Choice Construction, 3080 South Park Ave, Lackawanna, NY 14218; Buccilli Renovations LLC, 4324 Manor Lane, Hamburg NY 14075; and Sunset Custom Homes, Inc, 3172 South Park Avenue, Lackawanna NY 14218 shall take effect immediately.